

Quote Id: 20864978

Prepared For:
EAST MONTPELIER (TOWN)



Prepared By: **JUSTIN JENNETT**

Nortrax, Inc.
300 Clinton Street
Springfield, VT 05156
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Date: 27 November 2019

Offer Expires: 29 November 2019

Confidential

Quote Summary

Prepared For:
 EAST MONTPELIER (TOWN)
 Po Box 157
 East Montpelier, VT 05651

Prepared By:
 JUSTIN JENNETT
 Nortrax, Inc.
 300 Clinton Street
 Springfield, VT 05156
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 justin.jennett@nortrax.com

Quote Id: 20864978
Created On: 27 November 2019
Last Modified On: 27 November 2019
Expiration Date: 29 November 2019

Equipment Summary	Selling Price	Qty	Extended
2019 JOHN DEERE 772G MOTOR GRADER with 6WD - 1DW772GPTJF692577 John Deere Extended Warranty-60/4000 comp	\$ 351,500.00 X	1 =	\$ 351,500.00

Equipment Total **\$ 351,500.00**

Trade In Summary	Qty	Each	Extended
JOHN DEERE 772DXT	1	\$ 50,000.00	\$ 50,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 50,000.00

Trade In Total **\$ 50,000.00**

Quote Summary

Equipment Total	\$ 351,500.00
Trade In	\$ (50,000.00)
SubTotal	\$ 301,500.00
Total	\$ 301,500.00
Balance Due	\$ 301,500.00

Salesperson : X _____

Accepted By : X _____

Selling Equipment

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Customer: EAST MONTPELIER (TOWN)

2019 JOHN DEERE 772G MOTOR GRADER with 6WD - 1DW772GPTJF692577

Equipment Notes: Remove Walk and Roll from quoted price deduct
(-31,900.00)

Hours: 86

Stock Number: 119862

Code	Description	Qty
8470T	FT4,CAB,14' MB,TOPCON READY,17.5R25,FRT SCARIFIER	1
Standard Options - Per Unit		
8470T170C	JDLINK ULT 5 YEAR SERVICE	1
8470T1020	ELECTRO HYDRAULIC CONTROLS	1
8470T1140	9.0L ENG,EPA FINAL TIER IV	1
8470T1240	ALTERNATOR 200 AMP	1
8470T1310	QUICK SERVICE GROUP	1
8470T1410	STANDARD FUEL LINES	1
8470T1610	HYDRAULIC PUMP DISCONNECT	1
8470T1830	BLACK EXHAUST STACK	1
8470T1920	NO BLADE IMPACT ABSORPTION	1
8470T2080	14"X27"X1" MB (8" CEX3/4")	1
8470T2500	TOPCON READY	1
8470T2605	ENGLISH LABELS & DECALS	1
8470T2775	NO TOPCON RADIO INSTALLATION	1
8470T2810	SNGL INPUT W/O SLIP CLUTCH	1
8470T4616	17.5R25 G2/L2 1*MICH 3PC RIM	1
8470T5060	EH LOW CAB W/ WINDOWS	1
8470T5520	NO AUTOSHIFT TRANSMISSION	1
8470T5710	TRANS VALVE SOLENOID GUARD	1
8470T5815	HYDRAU-GREASE,OIL,FUEL,COOLN	1
8470T6030	NO CAB PRECLEANER	1
8470T6140	PREM POST/CONT FAB EH CNTRLs	1
8470T6590	EH FRT W 1AUX/MID W 3AUX	1
8470T6650	EH PLACE HOLDER	1
8470T6720	FRONT MOUNTED SCARIFIER	1
8470T6820	REAR COUNTERWEIGHT	1
8470T7160	DLX LIGHTING PKG W/HAL +8XTR	1
8470T7820	NO FRONT FENDERS	1
8470T8120	CONVERTER, 25 AMP 24V TO 12V	1
8470T8210	MIRROR, CONVEX EXTERIOR	1
8470T8310	LOWER FRONT INT WIPER/WASHER	1
8470T8415	RADIO AM/FM/WB BLUETOOTH	1
8470T8510	A/C - CHARGE	1

Selling Equipment

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Customer: EAST MONTPELIER (TOWN)

8470T8730	NO SOUND ABSORPTION PKG	1
8470T8810	REAR CAMERA	1
8470T9210	PEDAL DECELERATOR	1
8470T9220	FIRE EXTINGUISHER	1
8470T9280	SMV SIGN WITH BRACKET	1
8470T9290	RH FLIP DOWN BEACON BRACKET	1
8470T9360	HEATER ENG COOLANT, 120V	1
8470T9370	ETHER AID - LESS CANISTER	1

Service Agreements

John Deere Extended Warranty -
60/4000 comp

Original Factory Build Codes

Code	Description
1020	ELECTRO HYDRAULIC CONTROLS
1140	9.0L ENG,EPA FINAL TIER IV
1240	ALTERNATOR 200 AMP
1310	QUICK SERVICE GROUP
1410	STANDARD FUEL LINES
1610	HYDRAULIC PUMP DISCONNECT
170C	JDLINK ULT 5 YEAR SERVICE
1830	BLACK EXHAUST STACK
1920	NO BLADE IMPACT ABSORPTION
2080	14'X27"X1" MB (8" CEX3/4")
2500	TOPCON READY
2605	ENGLISH LABELS & DECALS
2775	NO TOPCON RADIO INSTALLATION
2810	SNGL INPUT W/O SLIP CLUTCH
4616	17.5R25 G2/L2 1*MICH 3PC RIM
5060	EH LOW CAB W/ WINDOWS
5520	NO AUTOSHIFT TRANSMISSION
5710	TRANS VALVE SOLENOID GUARD
5815	HYDRAU-GREASE,OIL,FUEL,COOLN
6030	NO CAB PRECLEANER
6140	PREM POST/CONT FAB EH CNTRLS
6590	EH FRT W 1AUX/MID W 3AUX
6650	EH PLACE HOLDER
6720	FRONT MOUNTED SCARIFIER
6820	REAR COUNTERWEIGHT
7160	DLX LIGHTING PKG W/HAL +8XTR
7820	NO FRONT FENDERS
8120	CONVERTER, 25 AMP 24V TO 12V

Selling Equipment

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8210	MIRROR, CONVEX EXTERIOR
8310	LOWER FRONT INT WIPER/WASHER
8415	RADIO AM/FM/WB BLUETOOTH
8510	A/C - CHARGE
8730	NO SOUND ABSORPTION PKG
8810	REAR CAMERA
9210	PEDAL DECELERATOR
9220	FIRE EXTINGUISHER
9280	SMV SIGN WITH BRACKET
9290	RH FLIP DOWN BEACON BRACKET
9360	HEATER ENG COOLANT, 120V
9370	ETHER AID - LESS CANISTER

**JOHN DEERE****Extended Warranty**

Extended Warranty Proposal

2019 JOHN DEERE 772G MOTOR GRADER with 6WD

Date : November 27, 2019

Machine/Use Information		Plan Description	Price	
Manufacturer	JOHN DEERE	Application	Deductible	
Equipment Type	772GXT	Coverage	List	\$ 0.00
Model	772GXT	Total Months		
Country	US	Total Hours		

Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires.

Extended Warranty Proposal Prepared for:

I have been offered this extended warranty and

Customer Name - Please Print

☒ I ACCEPT the Extended Warranty

☐ I DECLINE the Extended Warranty

Customer Signature

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere.

Note : This is **not** a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.

What Extended Warranty is :

The Extended Warranty Program is for the reimbursement on parts and labor for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Construction and Forestry equipment, who purchase the Extended Warranty Plans for the desired coverage as indicated in this proposal.

What Extended Warranty is not :

Extended Warranty is not insurance. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income during or after an equipment failure. See the actual product-specific Extended Warranty agreement for a complete listing of covered components, and limitations and conditions under the program.

Features/Benefits:

- Extended Warranty includes the following features and benefits under the program :
- Pays for parts and labor costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.

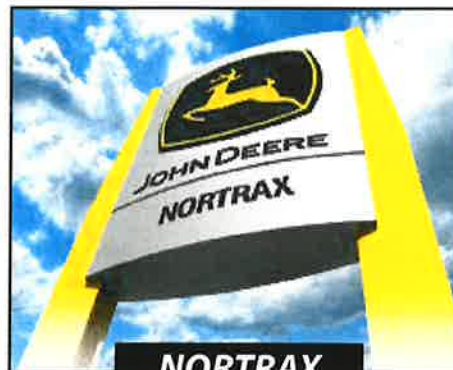
JOHN DEERE WORKSIGHT™ SOLUTIONS



MACHINE



JOBSITE



NORTRAX

John Deere Worksight integrates services to help monitor productivity, protect machine health, and connects your machine and jobsite to Nortrax, so we can initiate profit-saving action before a machine-down situation — without even visiting your jobsite. It's a suite of five core technologies that will streamline your fleet management, resulting in more accurate bidding and better profit margins.

FIVE CORE TECHNOLOGIES:



**JDLink™
Ultimate
Telematics**



**Machine-
Health
Prognostics**



**Remote-Diagnostics
and -Programming
Capability**



**Payload
Weighing**



**Integrated
Grade Control**

Anytime remote access to fleet location and utilization, machine alerts, maintenance reminders, and more. Standard with three years of service on most new John Deere machines, five years on production-class models.

Analyze your machine's JDLink™ data and fluid samples to recommend maintenance to address issues before they turn into costly repairs and downtime.

With an active JDLink Ultimate subscription, Nortrax can read and reset diagnostic trouble codes, record performance readings, and update software without a trip to the jobsite.

Makes loading and moving material more efficient and accurate on select John Deere wheel loaders and ADTs. Payload and production data can be viewed remotely in JDLink Ultimate.

Helps dozer, excavator, and motor grader operators work faster and more accurately. Grade-control utilization can be viewed remotely in JDLink Ultimate.

WE STAND READY.

NORTRAX
www.nortrax.com

*JDLink™ Ultimate is factory equipped on many construction models and is available on other pieces of equipment including Forestry machines. See Nortrax for details.



JOHN DEERE

NORTRAX TECHNOLOGY SOLUTIONS

AT YOUR SERVICE. MANAGING YOUR FLEET.

Meet your Nortrax team of technology specialists dedicated to helping you understand and utilize the technology built in to your machines.



MMS

Machine Monitoring Specialists

Our staff of highly trained and factory certified MMS work hard behind the scenes watching over your machines. They utilize John Deere's telematics system, JDLink™ and an industry exclusive Remote Diagnostics and Programming to connect with machines that are often hundreds of miles away.



PSTR

Product Support Technology Representatives

Your dedicated PSTRs will conduct training sessions on multiple technology solutions and use telematics to help you stay connected to your equipment 24/7/365. They can perform on-site and remote machine performance optimization sessions, to keep your machines on the job and performing to their fullest potential.



IGC

Integrated Grade Control Specialists

Our IGC specialists will be your first call for all training, demonstrations and trouble shooting of grade control and other machine technology components on construction equipment.

At Nortrax, we are making technology personal.

Technology is quickly changing the world we work in, and at Nortrax, your MMS, PSTR and IGC Specialists will ensure these changes positively impact your equipment's productivity, uptime and reduce your daily operating costs. From training you face-to-face on advancing new technologies, delivering you detailed proactive messages from your machines, or helping with all your parts and service needs, they are dedicated to helping you grow your business, no matter the size of your fleet.



WE STAND READY.

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JOHN DEERE

NORTRAX TECHNOLOGY SOLUTIONS

NORTRAX ULTIMATE UPTIME

AN ULTIMATE UPTIME SOLUTION
FEATURING JOHN DEERE WORKSIGHT™



POWERFUL PACKAGES FOR WORRY FREE OWNERSHIP.

Not all operations are the same, so that's why Nortrax offers three levels of Ultimate Uptime. Your dedicated Product Support Technology Representative (PSTR) will work closely with your team on the jobsite and at the office, maximizing your Productivity and Uptime while lowering your Daily Operating Costs.

Three levels of Nortrax Ultimate Uptime to choose from and totally customized.

	Level 1	Level 2	Level 3
JDLink™ Machine Monitoring System & Multiyear Contract	●	●	●
JDLink User Setup and Training	●	●	●
Monthly Fleet Monitoring Reports	●	●	●
Quarterly Machine Optimization Consultations	●	●	●
Timely Maintenance Reminders	●	●	●
Factory Certified Remote Machine Monitoring	●	●	●
Remote Diagnostics and Controller Reprogramming	●	●	●
Preventative Maintenance Parts and Labor		●	●
Oil Scan Fluid Sampling		●	●
Total Maintenance and Repair Contract			●

WE STAND **READY.**

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