

TOWN OF  
EAST MONTPELIER, VERMONT

P.O. Box 157  
East Montpelier, VT  
05651-0157

Treasurer's Office  
Phone 802-223-3313  
Fax 802-223-4467

**Selectboard Meeting – Monday, October 6, 2025 –  
TOWN TREASURER MONTHLY FINANCIAL REPORT:**

**1. DISCUSSION – 2026 EMPLOYEE HEALTH INSURANCE OPTIONS:**

The Acrisure 2025 health insurance options are attached for your review and approval. The rates are increasing 1.09% - which is significantly lower than we've seen in past years. And as we have done in prior years, we generally offer employees:

- a. 100% payment of MVP Platinum Plan;
- b. The option of either an MVP or Blue Cross/Blue Shield health insurance plan (with the employee paying the excess costs for the BC/BS plan);
- c. A stipend equal to 50% of the single MVP platinum plan in lieu of a health insurance plan.

**Motion Needed: To offer all full-time employees, in accordance with the personnel policy, 1.) 100% payment of the MVP Platinum Plan; 2.) the option of either an MVP or BC/BS health insurance plan, 3.) a stipend equal to 50% of the single MVP Platinum plan in lieu of a health insurance plan.**

**2. FURNITURE PURCHASE for MAIN CONFERENCE ROOM:**

Since the floor has been refinished in the conference room, we would like to purchase a real conference table, and 16 matching conference table chairs.

Please see attached quotes. I have found a 13' x 5' conference table for \$2,340 as well as a 12' x 4' knife-edge conference table for \$900. I also found 16 identical, padded conference room chairs without wheels - \$65 per piece. The company is Conklin Office Furniture, and they are out of Holyoke Ma. And they do deliver! The first quote is for the 13' table and 16 chairs - \$4,030, delivered and set up. The second quote is for the 12' table and same 16 chairs - \$2,590, delivered and set up.

I have contacted Larry Smith (Sr. Loss Control Consultant at VLCT) and have inquired about any possible grants which could assist us with this purchase. As of Monday, September 29<sup>th</sup>, he was going to look into a "Safety Grant" and get back to me.

I will continue to pursue the grant, but in light of us not receiving one, I would like to get a motion.

**Motion Needed: To authorize us to purchase a conference room table and 16 chairs from Conklin Office Furniture, in an amount not to exceed: \_\_\_\_\_.**

**Town of East Montpelier  
2026 Health Plan Comparison**

	MVP						Blue Cross		BC vs MVP	
	Platinum		Change		Platinum		Platinum		Variance	
	2025	2026	\$	%	2026	2026	\$	%	\$	%
<u>Monthly Premium</u>										
Single	\$ 1,203.09	\$ 1,216.19	\$ 13.10	1.09%	\$ 1,409.43	\$ 193.24	15.89%			
Couple	\$ 2,406.18	\$ 2,432.38	\$ 26.20	1.09%	\$ 2,818.86	\$ 386.48	15.89%			
Parent & Child(ren)	\$ 2,321.96	\$ 2,347.25	\$ 25.29	1.09%	\$ 2,720.20	\$ 372.95	15.89%			
Family	\$ 3,380.68	\$ 3,417.49	\$ 36.81	1.09%	\$ 3,960.50	\$ 543.01	15.89%			
<u>Annual Premium</u>										
Single	\$ 14,437.08	\$ 14,594.28	\$ 157.20	1.09%	\$ 16,913.16	\$ 2,318.88	15.89%			
Couple	\$ 28,874.16	\$ 29,188.56	\$ 314.40	1.09%	\$ 33,826.32	\$ 4,637.76	15.89%			
Parent & Child(ren)	\$ 27,863.52	\$ 28,167.00	\$ 303.48	1.09%	\$ 32,642.40	\$ 4,475.40	15.89%			
Family	\$ 40,568.16	\$ 41,009.88	\$ 441.72	1.09%	\$ 47,526.00	\$ 6,516.12	15.89%			
Stipend in Lieu of Health Plan	\$ 7,218.54	\$ 7,297.14	\$ 78.60	1.09%						
Total Annual Gross Premium (1)	\$ 205,583.88	\$ 207,822.36	\$ 2,238.48	1.09%						

(1) Annual Gross Premium based on current employee elections and is subject to change.

Note: The values presented are for the calendar year. Impact to the FY2027 budget has not yet been calculated.

# Estimate

9/24/2025 2:12:12 PM

Conklin Office Services, Inc., 75 Appleton Street, Holyoke, MA, 01040, USA  
P: (413) 315-6777



**Bill To:**  
Estimate

**Ship To:**  
Town of East Montpelier  
40 Kelton Road  
P.O. Box 157  
East Montpelier VT 05651  
Contact: Michele Pallas  
Phone: 802.223.3313 x 207  
Email: treasurer@eastmontpeliervt.org

Estimate	Payment Terms	Quote Date	Exp Date	Salesperson
E000177270	100% Deposit	9/24/2025	10/24/2025	Felix

**Order Instructions:**

\*\*BASED ON NO CARRY UP \*\*

Line	Item	Description	Quantity	Unit Price	Ext Price
1	3CONFTW13	T12304 13' Oak Meeting Table	1.000	2,340.00	2,340.00 USD
2	3SCFA	S61673 Haworth Stack Chair	16.000	65.00	1,040.00 USD

This Medium Oak conference table measures 13' x 5'. There are two powered grommets on the surface and two slab bases. The table breaks down into two pieces for transport.

Maximize flexibility with the Haworth Stack Chair, featuring a sturdy grey frame and neutral-toned patterned fabric on the seat and back. Designed for easy stacking, it's ideal for training rooms, events, and collaborative spaces.

**Key Features**

- Perfect for multipurpose and conference rooms
- Grey frame with neutral patterned fabric upholstery
- Comfortable and supportive seating
- Stackable design for efficient storage
- Durable build for everyday use

<b>Sale Amount:</b>	3,380.00
<b>Freight:</b>	500.00
<b>Sales Tax:</b>	0.00
<b>Installation Charges:</b>	150.00
<b>Total Amount (USD):</b>	4,030.00

# Estimate

9/19/2025 10:39:40 AM

Conklin Office Services, Inc., 75 Appleton Street, Holyoke, MA, 01040, USA  
P: (413) 315-6777



**Bill To:**

Estimate

**Ship To:**

Town of East Montpelier  
40 Kelton Road  
P.O. Box 157  
East Montpelier VT 05651  
Contact: Michele Pallas  
Phone: 802.223.3313 x 207  
Email: treasurer@eastmontpeliervt.org

Estimate	Payment Terms	Quote Date	Exp Date	Salesperson
E000177239	100% Deposit	9/19/2025	10/19/2025	Felix

**Order Instructions:**

\*\*BASED ON NO CARRY UP \*\*

Line	Item	Description	Quantity	Unit Price	Ext Price
1	5CLT144HW	Table 12' Knife Edge Harvest Walnut	1.000	900.00	900.00 USD
2	3SCFA	S61673 Haworth Stack Chair	16.000	65.00	1,040.00 USD

Maximize flexibility with the Haworth Stack Chair, featuring a sturdy grey frame and neutral-toned patterned fabric on the seat and back. Designed for easy stacking, it's ideal for training rooms, events, and collaborative spaces.

**Key Features**

Perfect for multipurpose and conference rooms  
Grey frame with neutral patterned fabric upholstery  
Comfortable and supportive seating  
Stackable design for efficient storage  
Durable build for everyday use

<b>Sale Amount:</b>	1,940.00
<b>Freight:</b>	500.00
<b>Sales Tax:</b>	0.00
<b>Installation Charges:</b>	150.00
<b>Total Amount (USD):</b>	2,590.00

\$900.00ea + Delivery

12' x 4'  
\$ 900.<sup>00</sup>



13' Conference Table



13' x 5'  
DAK  
\$ 2340.<sup>00</sup>

S61673

**\$65.00ea + Delivery**

Maximize flexibility with the Haworth Stack Chair, featuring a sturdy grey frame and neutral-toned patterned fabric on the seat and back. Designed for easy stacking, it's ideal for training rooms, events, and collaborative spaces.



\$ 65 / each

\$ 65 x 16 chairs =  
\$ 1040.00  
==

## Michele Pallas

---

**From:** Reg Cross <rcross@oei-vt.com>  
**Sent:** Monday, September 29, 2025 8:57 AM  
**To:** Michele Pallas  
**Subject:** RE: Misc

Hi Michele,

You are correct, that would be a really hard number to beat with new items.

Thank you,



**Reg Cross**

Product Specialist  
Sales & Account Management

**Phone:** 802.864.3000

**Mobile:** 802.399.8934

**Email:** rcross@oei-vt.com

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**HAWORTH**

Preferred Dealer

**From:** Michele Pallas <treasurer@eastmontpeliervt.org>  
**Sent:** Wednesday, September 24, 2025 3:37 PM  
**To:** Reg Cross <rcross@oei-vt.com>  
**Subject:** RE: Misc

\*\*\* This email originated outside your organization \*\*\*

Hey Reg –  
Bummer!

There is a place out of Holyoke, Ma, called Conklin. They deliver – seems to be decent prices. They quoted us just over \$2500 for a 12' walnut table and 16 identical chairs, delivered.

Am I safe to assume that would be a hard price to beat...?

**From:** Reg Cross <rcross@oei-vt.com>  
**Sent:** Wednesday, September 24, 2025 2:51 PM